

## REAL-TIME MARKET NUMBERS

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MARKETING SUITE

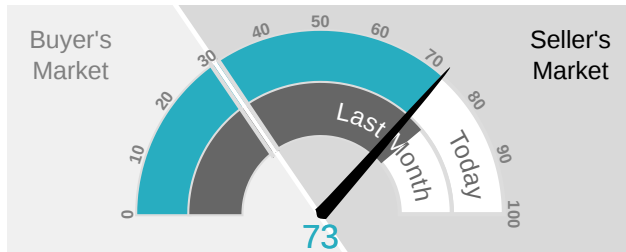
### CAMARILLO, CA 93012

#### Condos/Townhomes

This week the median list price for Camarillo, CA 93012 is \$694,499 with the market action index hovering around 73. This is less than last month's market action index of 78. Inventory has increased to 20.

### MARKET ACTION INDEX

This answers "How's the Market?" by comparing rate of sales versus inventory.



#### Strong Seller's Market

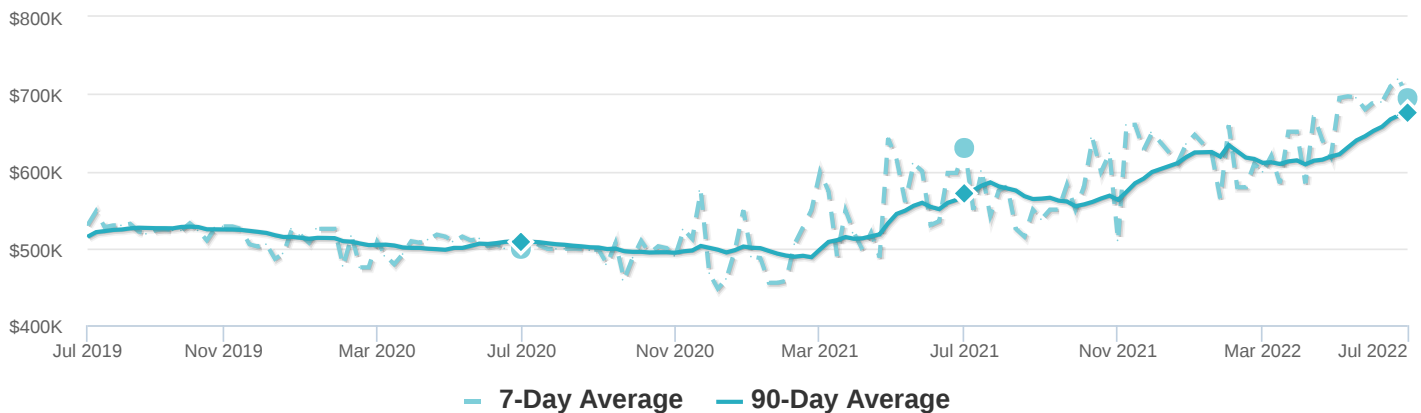
Market conditions have been consistently cooling in the past several weeks. Because we're still in the Seller's zone, prices have not yet begun to drop. It may take a few more weeks of slack demand for prices to reflect and begin to fall. Expect prices to fall if the index persistently falls to the Buyer's zone.

### REAL-TIME MARKET PROFILE

|                              |  |           |
|------------------------------|--|-----------|
| Median List Price            |  | \$694,499 |
| Median Price of New Listings |  | \$652,000 |
| Per Square Foot              |  | \$445     |
| Average Days on Market       |  | 14        |
| Median Days on Market        |  | 14        |
| Price Decreased              |  | 25%       |
| Price Increased              |  | 0%        |
| Relisted                     |  | 0%        |
| Inventory                    |  | 20        |
| Median Rent                  |  | \$2,611   |
| Market Action                |  | 73        |

#### Strong Seller's Market

### MEDIAN LIST PRICE



### MARKET SEGMENTS

Each segment below represents approximately 25% of the market ordered by price.

| Median Price | Sq. Ft. | Lot Size       | Beds | Bath | Age | New | Absorbed | DOM |
|--------------|---------|----------------|------|------|-----|-----|----------|-----|
| \$799,000    | 1,961   | 0 - 4,500 sqft | 3    | 3    | 3   | 1   | 0        | 21  |
| \$714,000    | 1,637   | 0 - 4,500 sqft | 3    | 3    | 33  | 1   | 0        | 14  |
| \$649,000    | 1,465   | 0 - 4,500 sqft | 3    | 3    | 26  | 1   | 0        | 14  |
| \$600,000    | 1,385   | 0 - 4,500 sqft | 2    | 3    | 34  | 3   | 0        | 0   |

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